(A Saudi Joint Stock Company)
Condensed Interim Financial Statements
(Unaudited)
For the three-month period ended 31 March 2019
together with the
Independent Auditors' Review Report



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License No. 46/11/323 issued 11/3/1992

### Independent auditor's report on review of condensed interim financial statements

To the Shareholders of Leeiam Sports Company

### Introduction

We have reviewed the accompanying 31 March 2019 condensed interim financial statements of Leejam Sports Company ("the Company") which comprises:

- the condensed statement of financial position as at 31 March 2019;
- the condensed statement of profit or loss for the three-month period ended 31 March 2019;
- the condensed statement of comprehensive income for the three-month period ended 31 March 2019;
- the condensed statement of changes in equity for the three-month period ended 31 March 2019;
- the condensed statement of cash flows for the three-month period ended 31 March 2019; and
- · the notes to the condensed interim financial statements.

Management is responsible for the preparation and presentation of these condensed interim financial statements in accordance with IAS 34, 'Interim Financial Reporting' that is endorsed in the Kingdom of Saudi Arabia. Our responsibility is to express a conclusion on these condensed interim financial statements based on our review.

### Scope of review

We conducted our review in accordance with the International Standard on Review Engagements 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' that is endorsed in the Kingdom of Saudi Arabia. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing that are endorsed in the Kingdom of Saudi Arabia, and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying 31 March 2019 condensed interim financial statements of Leejam Sports Company are not prepared, in all material respects, in accordance with IAS 34, 'Interim Financial Reporting' that is endorsed in the Kingdom of Saudi Arabia.

For KPMG Al Fozan & Partners Certified Public Accountants

Dr. Abdullah Hamad Al Fozan License No: 348

Al Riyadh, 9 May 2019

Corresponding to: 4 Ramadhan 1440

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(A Saudi Joint Stock Company)

### STATEMENT OF FINANCIAL POSITION

As at 31 December 2018

(Expressed in Saudi Arabian Riyals)

<u>ASSETS</u>	<u>Notes</u>	31 March 2019 (Unaudited)	31 December 2018 (Audited)
Non-current assets Property and equipment Right-of-use assets	(5) (3)	1,444,868,421 885,178,507	1,418,514,216
Goodwill		9,445,544	9,445,544
Long term prepayments  Long term trade receivable		2,224,566	10,523,015 881,747
Total non-current assets		2,341,717,038	1,439,364,522
			1,137,301,322
Current assets			
Prepayments and other assets	(6)	69,007,574	130,416,810
Trade receivables	(8)	20,677,645	19,435,753
Cash and bank balances		19,380,900	19,415,381
Total current assets Total assets		<u>109,066,119</u> 2,450,783,157	169,267,944 1,608,632,466
Total assets		2,450,765,157	1,008,032,400
SHAREHOLDERS' EQUITY AND LIABILITIES  Shareholders' equity			
Share capital	(9)	523,833,610	523,833,610
Statutory reserve	(10)	39,388,803	35,429,133
Retained earnings	180 1850	66,847,464	154,405,707
Total shareholders' equity		630,069,877	713,668,450
Liabilities			
Non-current liabilities			
Loans and borrowings - non-current	(11)	368,394,887	376,323,389
Lease liability on right-of-use assets - non-current	(3)	926,174,009	1.00
Defined benefit obligation – employee benefits	(2)	29,069,035	27,426,552
Deferred rent liability – non-current	(3)	1 222 (27 021	60,891,074
Total non-current liabilities		1,323,637,931	464,641,015
Current liabilities			
Loans and borrowings - current	(11)	116,880,491	107,853,383
Lease liability on right-of-use assets- current	(3)	50,905,704	
Deferred rent liability – current	(3)		3,700,268
Accounts payable		41,919,736	36,554,283
Accrued expenses and other liabilities		39,696,482	35,604,298
Deferred revenue	(12)	243,292,553	243,228,177
Provision for Zakat  Total current liabilities	(12)	4,380,383	3,382,592
Total liabilities		497,075,349	430,323,001 894,964,016
Total habilities  Total shareholders' equity and liabilities		1,820,713,280 2,450,783,157	1,608,632,466
Total shareholders equity and habilities		2,430,703,137	1,000,032,400

The accompanying notes (1) to (24) form an integral part of these condensed interim financial statements.

Waris Sarfaraz Finance Director

Ahmar Aram Chief Executive Officer Ali Hamad AlSagri Chairman

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(A Saudi Joint Stock Company)

### CONDENSED STATEMENT OF PROFIT OR LOSS

For the three-month period ended 31 March 2019 (Expressed in Saudi Arabian Riyals)

		For the three	For the three
		month period	month period
		ended	ended
		31 March	31 March
	Notes	2019	2018
		(Unaudited)	(Unaudited)
Revenue	(13)	217,316,661	177,525,194
Costs of revenue	(14)	(142,222,476)	(119,283,431)
Gross profit		75,094,185	58,241,763
·			
Advertising and marketing expenses		(3,610,145)	(5,965,030)
General and administrative expenses		(20,165,267)	(17,698,058)
Impairment loss on trade receivables		(140,000)	(149,014)
Other income		2,379,001	2,619,442
Operating profit		53,557,774	37,049,103
Finance costs	(15)	(12,963,280)	(4,836,947)
	(13)		
Net profit before Zakat		40,594,494	32,212,156
Zakat	(12)	(997,791)	498,476
Net profit for the period	,	39,596,703	32,710,632
- Manager (1997)			
Earnings per share	(16)	0.76	0.62
(005 V 106)			1

The accompanying notes (1) to (24) form an integral part of these condensed interim financial statements.

Waris Sarfaraz Finance Director Ahmar Azam Chief Executive Officer Ali Hamad AlSagri Chairman

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(A Saudi Joint Stock Company)

### CONDENSED STATEMENT OF COMPREHENSIVE INCOME

For the three-month period ended 31 March 2019 (Expressed in Saudi Arabian Riyals)

	For the three month period ended 31 March 2019 (Unaudited)	For the three month period ended 31 March 2018 (Unaudited)
Net profit for the period	39,596,703	32,710,632
Other comprehensive income / (loss)		
Items that will not be reclassified to profit or loss		
Re-measurement of actuarial losses on defined benefit obligation – employee benefits	(549,859)	(231,224)
Total comprehensive income for the period	39,046,844	32,479,408

The accompanying notes (1) to (24) form an integral part of these condensed interim financial statements.

Waris Sarfaraz Finance Director Ahmar Azam Chief Executive Officer Ali Hamad AlSagri Chairman

# (A Saudi Joint Stock Company) CONDENSED STATEMENT OF CHANGES IN EQUITY

For the three-month period ended 31 March 2019 (Expressed in Saudi Arabian Riyals)

Total	628,943,203	(231,224)	- (917 116)	636,005,495	713,668,450	(94,465,804)	619,202,646	39,596,703	(549,859)	39,046,844		(28,179,613)	630,069,877
Retained carnings	87,689,705	(231,224) 32,479,408	(3,271,063)	91,480,934	154,405,707	(94,465,804)	59,939,903	39,596,703	(549,859)	39,046,844	(3,959,670)	(28,179,613)	66,847,464
Statutory reserve	17,419,888	I	3,271,063	20,690,951	35,429,133	1	35,429,133	1	1	ı	3,959,670	1	39,388,803
Share capital	523,833,610	: :	I I	523,833,610	523,833,610	1	523,833,610	1	1	1	1	ı	523,833,610
	Balance as at 1 January 2018 – (audited) Net profit for the period – (unaudited)	Other comprehensive loss – (unaudited) Total comprehensive income for the period	Transfer to statutory reserve	Balance as at 31 March 2018 - unaudited	Balance as at 1 January 2019 – as previously reported	Adjustment on initial application of IFRS 16 (Note 3)	Adjusted balance as at 1 January 2019	Net profit for the period – (unaudited)	Other comprehensive loss—(unaudited)	Total comprehensive income for the period	Transfer to statutory reserve	Final dividend declared for Q4 2018	Balance as at 31 March 2019 – (unaudited)

The accompanying notes (1) to (24) form an integral part of these condensed interim financial statements.

Finance Director Waris Sarfaraz

Ahmar Azam Chief Executive Officer

Ali Hamad AlSagri Chairman

(A Saudi Joint Stock Company)

### CONDENSED STATEMENT OF CASH FLOWS

For the three month period ended 31 March 2019 (Expressed in Saudi Arabian Riyals)

	<u>Notes</u>	For the three month period ended 31 March 2019 ( <u>Unaudited</u> )	For the three month period ended 31 March 2018 (Unaudited)
CASH FLOWS FROM OPERATING ACTIVITIES			
Net profit before Zakat		40,594,494	32,212,156
Adjustments for:			
Depreciation - property and equipment		30,933,364	26,429,622
Depreciation - right-of-use assets		14,821,561	
Finance cost		12,963,280	4,836,947
Property and equipment written off – net			1,248,573
Gain on disposal of property and equipment		(18,860)	
Charge of allowance for impairment in trade receivables, net		140,000	149,014
Employee benefits		1,490,787	1,627,983
		100,924,626	66,504,295
Changes in:			
- Prepayments and other assets		3,989,716	15,103,482
- Trade receivables		(2,724,711)	(4,483,765)
- Deferred rentals			1,129,087
- Accounts payable		5,365,453	(7,804,289)
<ul> <li>Accrued expenses and other liabilities</li> </ul>		4,231,510	(363,360)
- Deferred revenue		64,376	(38,605,510)
Cash generated from operations		111,850,970	31,479,940
		(200.1(2)	(112.225)
Employee benefits paid	(***)	(398,163)	(113,337)
Zakat paid	(12)		(13,254)
Net cash from operating activities		111,452,807	31,353,349
CASH FLOWS FROM INVESTING ACTIVITIES			
		(== 00.4 = 60)	(50 100 (11)
Additions to property and equipment		(55,894,560)	(52,109,644)
Sale proceeds of assets disposed off		99,334	211,510
Net cash used in investing activities		(55,795,226)	(51,898,134)
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from loans and borrowings		37,455,958	28,019,110
Repayments of loans and borrowings		(36,357,352)	(15,166,359)
Finance cost paid		(6,649,675)	(6,028,353)
Lease payments		(21,961,380)	(0,020,333)
Dividends paid		(28,179,613)	(25,417,116)
Net cash used in financing activities		(55,692,062)	(18,592,718)
The cash used in financing activities		(33,072,002)	(10,572,710)
Net decrease in cash and cash equivalents		(34,481)	(39,137,503)
Cash and cash equivalents at beginning of the period		19,415,381	73,021,973
Cash and cash equivalents at the end of the period		19,380,900	33,884,470
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The accompanying notes (1) to (24) form an integral part of these condensed interim financial statements.

Waris Sarfaraz Finance Director Ahmar Azam
Chief Executive Officer

Ali Hamad Al Sagri Chairman

(A Saudi Joint Stock Company)

### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

For the three-month period ended 31 March 2019 (Expressed in Saudi Arabian Riyals)

### 1. ORGANIZATION, OWNERSHIP AND ACTIVITIES

Leejam Sport Company ("the Company") (previously incorporated in the Kingdom of Saudi Arabia as a closed joint stock company), is a Saudi Joint Stock Company and listed on the Saudi Stock Exchange with effect from 10 September 2018. The Company was established in accordance with the Ministry of Commerce and Industry resolution No. 146/S dated 29 Rabie II, 1429H (May 6, 2008) and registered under commercial registration number 4030180323 dated 19 Jumada II 1429H. In 2012, the Company's head office was transferred from Jeddah to Riyadh and the Company obtained the amended commercial registration number 1010337986 dated 14 Jumada II, 1433H (May 6, 2012).

The Company has following branches, which are operating under a separate CRs;

Location	<u>C.R.</u>	<u>Date</u>
Riyadh	1010337986	14/6/1433H
Riyadh	1010439237	11/2/1437H
Riyadh	1010439239	11/2/1437H
Dammam	2050108503	15/5/1437H
Jaizan	5900035652	21/3/1438H
Jeddah	4030248720	23/7/1434H
Jeddah	4030180323	19/6/1429H
Najran	5950032239	2/3/1437H
Taif	4032050910	29/1/143 <b>8</b> H
Riyadh	1010612788	13/02/1439H
Jubail	2055025936	07/08/1438H
Aldirirya	1010934125	25/05/1439H
UAE trade licenses:		
- Dubai Branch	724509	21/3/1436H
- Rashidya Branch (Ajma	nn) 78538	21/11/1437H
- Ras Al-Khaimah Branc	h 41352	16/7/1438H

The objectives of the Company are the construction, management and operation of sports and entertaining centers and wholesale and retail trading in sports' clothes and equipment and owning real estate and constructing buildings necessary to achieve its purposes and advertising, construction, management and owning hotels and furnished apartments and other activities that the Company needs to use. The Company's current activity is confined to managing sport centers according to the Deputy General President for Sport Affairs letter No.549 and renting out premises.

The address of the Company's registered office is as follows: Thumamah Street PO Box 295245 Riyadh 11351 Kingdom of Saudi Arabia.

(A Saudi Joint Stock Company)

### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

For the three-month period ended 31 March 2019 (Expressed in Saudi Arabian Riyals)

### 1. ORGANIZATION, OWNERSHIP AND ACTIVITIES (CONTINUED)

a) The Company acquired 95% of the outstanding shares of Fitness Time for Trading Company Limited in order to acquire the trademark "Fitness Time", owned by it and registered the same under the Company's name with the Ministry of Commerce & Industry/Department of trademark registration under the registration certificate number 142905699 originally dated 1429/05/22. The trademark is renewable for a period of 10 years or periods at the option of the Company for a nominal fee. Fitness Time discontinued its operations after the trademark was transferred to the Company. The management believes that Fitness Time is immaterial to the Company hence; do not consolidate the results of operations of Fitness Time and its financial position in the condensed interim financial statements of the Company.

### 2. BASIS OF PREPARATION

### (a) Statement of compliance

These condensed interim financial statements ("interim financial statements") have been prepared in accordance with IAS 34 Interim Financial Reporting that is endorsed in Kingdom of Saudi Arabia and other standards and pronouncements that are issued by Saudi Organization for Certified Public Accountants ("SOCPA") and should be read in conjunction with the Company's last annual financial statements as at and for the year ended 31 December 2018 ("last annual Financial Statements"). These condensed interim financial statements do not include all of the information required for a complete set of IFRS Financial Statements. However, selected accounting policies and explanatory notes are included to explain events and transactions that are significant to understand the changes in the Company's financial position and performance since the last annual Financial Statements.

Significant changes from the last annual financial statements are described in Note 3.

### (b) Basis of measurement

These interim financial statements have been prepared on a going concern basis under the historical cost convention.

### (c) Functional and presentation currency

These interim financial statements are presented in Saudi Arabian Riyals (SAR) which is the functional currency of the Company. Amounts in the descriptive notes are expressed to the nearest million Saudi Riyal.

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(A Saudi Joint Stock Company)

### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

For the three-month period ended 31 March 2019 (Expressed in Saudi Arabian Rivals)

### 2. BASIS OF PREPARATION (CONTINUED)

### (d) Use of estimates and judgments

The preparation of these interim financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

The significant judgments made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those described in the last annual Financial Statements except for the new significant judgements related to lessee accounting under IFRS 16, which are described in Note 3.

### 3. CHANGES IN SIGNIFICANT ACCOUNTING POLICIES

The accounting policies applied in these interim financial statements are the same as those applied in the Company's annual financial statements as at and for the year ended 31 December 2018, except as described below for the application of new accounting standards being effective from 1 January 2019.

The changes in accounting policies are also expected to be reflected in the Company's annual financial statements as at and for the year ending 31 December 2019.

The Company has adopted IFRS 16 Leases from 1 January 2019. A number of other new standards are effective from 1 January 2019 but they do not have a material effect on the Company's interim financial statements.

IFRS 16 introduced a single, on-balance sheet accounting model for lessees. As a result, the Company, as a lessee, has recognised right-of-use assets representing its rights to use the underlying assets and lease liabilities representing its obligation to make lease payments.

The Company has applied IFRS 16 using the modified retrospective approach, under which the cumulative effect of initial application is recognised in retained earnings at 1 January 2019. Accordingly, the comparative information presented for 2018 has not been restated – i.e. it is presented, as previously reported, under IAS 17 and related interpretations. The details of the changes in accounting policies are disclosed below.

### a) Definition of a lease

Previously, the Company determined at contract inception whether an arrangement was or contained a lease under IFRIC 4 'Determining Whether an Arrangement contains a Lease'. The Company now assesses whether a contract is or contains a lease based on the new definition of a lease. Under IFRS 16, a contract is, or contains, a lease if the contract conveys a right to control the use of an identified asset for a period of time in exchange for consideration.

On transition to IFRS 16, the Company elected to apply the practical expedient to grandfather the assessment of which transactions are leases. It applied IFRS 16 only to contracts that were previously identified as leases. Contracts that were not identified as leases under IAS 17 and IFRIC 4 were not reassessed. Therefore, the definition of a lease under IFRS 16 has been applied only to contracts entered into or changed on or after 1 January 2019.

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(A Saudi Joint Stock Company)

### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

For the three-month period ended 31 March 2019 (Expressed in Saudi Arabian Riyals)

### 3. CHANGES IN SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### a) Definition of a lease (continued)

At inception or on reassessment of a contract that contains a lease component, the Company allocates the consideration in the contract to each lease and non-lease component on the basis of their relative stand-alone prices.

### b) As a lessee

As a lessee, the Company previously classified leases as operating leases based on its assessment of whether the lease transferred substantially all of the risks and rewards of ownership. Under IFRS 16, the Company recognises right-of-use assets and lease liabilities for most leases – i.e. these leases are on-balance sheet.

However, the Company has elected not to recognise right-of-use assets and lease liabilities for some leases of low-value assets. The Company recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

### c) Significant accounting policies

The Company recognises a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, and subsequently at cost less any accumulated depreciation and impairment losses, and adjusted for certain remeasurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Company's incremental borrowing rate. Generally, the Company uses its incremental borrowing rate as the discount rate.

The lease liability is subsequently increased by the interest cost on the lease liability and decreased by lease payment made. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, a change in the estimate of the amount expected to be payable under a residual value guarantee, or as appropriate, changes in the assessment of whether a purchase or extension option is reasonably certain to be exercised or a termination option is reasonably certain not to be exercised.

The Company has applied judgement to determine the lease term for some lease contracts in which it is a lessee that include renewal options. The assessment of whether the Company is reasonably certain to exercise such options impacts the lease term, which significantly affects the amount of lease liabilities and right-of-use assets recognised.

### Short-term leases

The Company has elected not to recognise right-of-use assets and lease liabilities for short-term leases of staff accommodations that have a lease term of 12 months or less and leases of low-value assets. The Company recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

### d) Transition

Previously, the Company classified land leases as operating leases under IAS 17. These include land for fitness centers. The leases typically run for a period of 15 to 20 years. At transition, for leases classified as operating leases under IAS 17, lease liabilities were measured at the present value of the remaining lease payments, discounted at the Company's incremental borrowing rate as at 1 January 2019. Right-of-use assets are measured at their carrying amount as if IFRS 16 had been applied since the commencement date, discounted using the lessee's incremental borrowing rate at the date of initial application — the Company applied this approach to all its land lease for fitness centers.

(A Saudi Joint Stock Company)

### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

For the three-month period ended 31 March 2019 (Expressed in Saudi Arabian Riyals)

### 3. CHANGES IN SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### d) Transition

The Group used the following practical expedients when applying IFRS 16 to leases previously classified as operating leases under IAS 17.

- Applied the exemption not to recognise right-of-use assets and liabilities for leases with less than 12 months of lease term.
- excluded initial direct costs from measuring the right-of-use asset at the date of initial application.
- Used hindsight when determining the lease term if the contract contains options to extend or terminate the lease.

### Impacts on transition

Balance as at 1 January 2019

Interest expense for the period

Balance at the end of the period

Lease payments

On transition to IFRS 16, the Company recognised right-of-use assets and lease liabilities, recognising the difference in retained earnings. The impact on transition is summarised below.

	1 January 2019
Right-of-use assets presented in the financial statements	900,000,068
Lease liabilities on right-of-use assets	,
- Current	(46,895,683)
- non-current	(944,218,996)
Adjustments for prepayments and advances	(67,942,535)
Adjustments for deferred rent liability	64,591,342
Retained earnings	(94,465,804)
discounted lease payments using its incremental borrowing rate at 1 Januar average rate applied is 4.362%.  Operating lease commitment at 31 December 2018 as disclosed in the	ry 2019, The weighted
Company's financial statements	1,340,863,600
Adjustment for advance	(16,192,016)
Adjusted operating lease commitment	1,324,671,584
Discounted using the incremental borrowing rate at 1 January 2019	991,114,679
Lease liabilities recognised at 1 January 2019	991,114,679
Impact for the period ended 31 March 2019	Dept. Land St. Communication of the Communication o
Right-of-use assets	
Balance as at 1 January 2019	900,000,068
Depreciation charge for the period	(14,821,561)
Balance at the end of the period	885,178,507
Lease liabilities	

1 1

991,114,679

(21,961,380)

977,079,713

7,926,414

(A Saudi Joint Stock Company)

### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

For the three-month period ended 31 March 2019 (Expressed in Saudi Arabian Riyals)

### 3. CHANGES IN SIGNIFICANT ACCOUNTING POLICIES (CONTINUTED)

### d) Transition (continued)

Amount recognized in the statement of profit or loss

For the three month period ended 31 March 2019

Depreciation on right-of-use assets
Interest expense on lease liabilities (included in finance costs)
Total

(14,821,561) (7,926,414) 22,747,975

### 4. STANDARDS ISSUED BUT NOT YET EFFECTIVE

The following amended standards and interpretations are not expected to have a significant impact on the Company's financial statements.

Effective date	New standards and amendments
	Amendments to References to Conceptual Framework in IFRS Standards
L January 2020	Definition of a Business (Amendments to IFRS 3)
	Definition of Material (Amendments to IAS 1 and IAS 8)
1 January 2021	IFRS 17 Insurance Contracts
Available	Sale or Contribution of Assets between an
for optional	Investor and its Associate or Joint Venture
adoption/	(Amendments to IFRS 10 and IAS 28)
effective	
date deferred indefinitely	

(A Saudi Joint Stock Company)

### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

For the three-month period ended 31 March 2019 (Expressed in Saudi Arabian Riyals)

### 5. PROPERTY AND EQUIPMENT

	31 March 2019	31 December 2018
	(Unaudited)	(Audited)
Cost:		
Balance at beginning of the period / year	1,911,102,984	1,674,811,122
Additions during the period / year	57,368,043	248,953,266
Disposals / write offs during the period / year (Note 5.1)	(782,960)	(12,661,404)
Balance at end of the period / year	1,967,688,067	1,911,102,984
Accumulated depreciation:		
Balance at beginning of the period / year	(492,588,768)	(389,708,856)
Charge for the period / year	(30,933,364)	(109,585,988)
Eliminated on disposal / write offs	702,486	6,706,076
Balance at end of the period / year	(522,819,646)	(492,588,768)
Net book value	1,444,868,421	1,418,514,216

5.1 The charge in respect of write offs of property and equipment is included in the general and administrative expenses, net of disposal proceeds.

### 6. PREPAYMENTS AND OTHER ASSETS

31 March	31 December
2019	2018
(Unaudited)	(Audited)
	45,533,731
2,238,962	4,173,211
12,251,640	11,438,283
	1,200,000
14,490,602	62,345,225
35,952,197	51,527,462
14,735,856	14,564,979
5,060,537	3,210,762
(1,231,618)	(1,231,618)
3,828,919	1,979,144
69,007,574	130,416,810
	2019 (Unaudited) 2,238,962 12,251,640 

6.1. This has been adjusted against retained earnings as part of transition adjustments related to IFRS-16 (see note 3)

(A Saudi Joint Stock Company)

### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

For the three-month period ended 31 March 2019 (Expressed in Saudi Arabian Riyals)

### 7. RELATED PARTY TRANSACTIONS AND BALANCES

Related parties of the Company comprise its shareholders having control or significant influence, unconsolidated subsidiary company and key management personnel. The transactions with related parties are carried out in ordinary course of business and are based on terms mutually agreed between the parties. In addition, the Company has also disclosed its transactions and balances with companies under common directorship.

During the period, the significant transactions with these related parties are as follows:

During the period, the significant nanoterious with shore retained p	For the three-month period ended 31 March 2019 (Unaudited)	For the three-month period ended 31March 2018 (Unaudited)
Remuneration of directors and key management personnel	2,223,278	3,565,644
Lease rentals paid to a shareholder	3,400,000	3,400,000
Initial public offering cost recovered / recoverable from shareholders		700,624
Sales to companies under common directorship:  - The Mediterranean and Gulf Cooperation (MEDGULF)  Sales to companies where shareholders had interest:	2,992	127,330
- Al Sagri Holding	-	33,800
The above transactions resulted in the following balances with th	eșe related partieș:	
Receivable from companies under common directorship, included in trade receivables	31 March <u>2019</u> (Unaudited)	31 December 2018 (Audited)
- The Mediterranean and Guif Cooperation (MEDGULF)	.888	74,869

(A Saudi Joint Stock Company)

### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

For the three-month period ended 31 March 2019 (Expressed in Saudi Arabian Riyals)

### 8. TRADE RECEIVABLES

	31 March 2019 <u>(Unaudited)</u>	31 December 2018 (Audited)
Subscriptions and membership receivables Rental receivables	17,987,033 7,443,559	16,904,420 7,144,280
	25,430,592	24,048,700
Allowance for impairment (Note 8.1)		
- Subscriptions and membership receivables	(593,528)	(212,488)
- Rentals receivables	(4,159,419)	(4,400,459)
	(4,752,947)	(4,612,947)
	20,677,645	19,435,753

### **8.1.** Movement in allowance for impairment in trade receivables is as follows:

	For the three month period ended 31 March 2019 (Unaudited)		For the year ended 31 December 2018 (Audited)		
-	Subscription and membership receivables	Rental receivables	Subscription and membership Rental receivables receivables		
Balance at beginning of the period / year	212,488	4,400,459	625,976	1,759,497	
Charge / (reversal) for the period / year	381,040	(241,040)	(413,488)	2,640,962	
Balance at end of the period / year	593,528	4,159,419	212,488	4,400,459	

### 9. SHARE CAPITAL

The share capital of the Company is SAR 523.8 million (31 December 2018: SAR 523.8 million) divided into 52.3 million (31 December 2018: 52.3 million) shares with a nominal value of SAR 10 each. Out of the total issued capital, 30% of the shares are traded on Saudi Stock Exchange.

### 10. STATUTORY RESERVE

In accordance with Regulations for Companies in Saudi Arabia and the by-laws of the Company, the Company is required to set aside 10% of its net income to statutory reserve until such reserve equals to 30% of the share capital.

The statutory reserve is not available for distribution to the shareholders. However, the statutory reserve can be used for meeting the Company's losses or for increasing its capital.

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### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

For the three-month period ended 31 March 2019 (Expressed in Saudi Arabian Riyals)

### 11. LOANS AND BORROWINGS

The Company has credit facilities from local banks in the form of short-term and long-term loans, letters of credit and letters of guarantee.

The following amounts are outstanding in relation to these facilities:

	31 March	31 December
	2019	2018
	(Unaudited)	(Audited)
Non-current liabilities	<del></del>	
Non-current portion of long term loans	368,394,887	376,323,389
Current liabilities		
Current portion of long term loans	116,880,491	107,853,383
Total loans and borrowings	485,275,378	484,176,772

### Terms and repayment schedule

The terms and conditions of outstanding loans are as follows:

Bank loans - unsecured	Currency	Nominal interest rate	Year of maturity	31 March 2019	31 December 2018
- fixed commission rates	SAR	4.17% to 5.17%	2020 to 2023	224,084,965	241,736,572
-variable commission rates	SAR	(SIBOR+1.5%) to (SIBOR + 2%)		261,190,413 485,275,378	242,440,200 484,176,772

The outstanding balance of accrued financial costs as at 31 March 2019 is SAR 0.1 million (31 December 2018: SAR 0.15 million) which is included in accrued expense. In addition, the Company has unutilized loan facilities from local banks of SAR 100 million expiring in 2019 and renewable as per the terms of agreement.

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### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

For the three-month period ended 31 March 2019 (Expressed in Saudi Arabian Riyals)

### 12. ZAKAT

### Provision for Zakat

The principal elements of the Company's Zakat base for the period / year are as follows:

	31 March	31 December
	2019	2018
	(Unaudited)	(Audited)
Share capital	523,833,610	523,833,610
Retained earnings	66,847,464	154,405,707
Reserves	39,388,803	35,429,133
Adjusted income for the period / year	39,310,291	134,512,654
Non-current assets	2,341,717,038	1,439,364,522
The movement in provision for Zakat is as follow:		
	31 March	31 December
	2019	2018
	(Unaudited)	(Audited)
Balance at beginning of the period / year	3,382,592	4,487,682
Charge for the period / year	997,791	3,362,816
Reversal in respect of excess provision		(1,403,735)
	997,791	1,959,081
Paid during the period / year		(3,064,171)
Balance at end of the period / year	4,380,383	3,382,592

### Status of final Zakat assessments

The Company has submitted Zakat returns for the years up to 2018. The Company has received Zakat certificates from the General Authority of Zakat and Income Tax ("GAZT") for all the years upto 31 December 2017 and has received final assessments from GAZT for the years upto 2015.

### 13. REVENUE

	For the three month period ended 31 March	
	<b>2019</b> 20	
	(Unaudited)	(Unaudited)
Revenue		
- Subscriptions and membership income	193,548,674	162,227,442
- Personal training	21,549,465	12,649,203
- Rentals	2,218,522	2,648,549
	217,316,661	177,525,194

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### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

For the three-month period ended 31 March 2019 (Expressed in Saudi Arabian Riyals)

### 13. REVENUE (CONTINUED)

### Disaggregation of revenue from contract with customers

Revenue from contract with customers is further disaggregated based on male and female centers offerings and segmented by primary geographical regions in the table below;

	Subscriptions and membership income  For the three month period ended 31 March		Personal trai	Personal training income		Rental income	
			For the three month period ended 31 March		For the three month period ended 31 March		
	2019	2018	2019	2018	2019	2018	
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	
Type of customers Gender wise							
Male Centers	146,759,988	144,547,974	17,727,415	12,526,615	1,939,461	2,409,521	
Female Centers	46,788,686	17,679,468	3,822,050	122,588	279,061	239,028	
Total	193,548,674	162,227,442	21,549,465	12,649,203	2,218,522	2,648,549	
Geographical markets	<del></del>					······································	
Central Region	98,191,242	87,744,606	10,322,576	6,316,115	1,297,510	1,531,147	
Western Region	63,149,356	49,675,187	6,599,295	3,423,786	787,806	979,880	
Eastern Region	29,074,455	21,760,026	3,587,710	2,105,787	125,232	131,810	
UAE	3,133,621	3,047,623	1,039,884	803,515	7,974	5.712	
Total	193,548,674	162,227,442	21,549,465	12,649,203	2,218,522	2,648,549	
				-	······································		

In addition, the Company separately presents segment information in accordance with IFRS-8 (see note 19).

### Assets and liabilities related to contracts with customers

The Company has recognised the following assets and liabilities related to contracts with customers:

	31 March <u>2019</u> ( <u>Unaudited)</u>	31 December  2018 (Audited)
Trade receivables, gross (Note 8) Deferred revenue	25,430,592 (243,292,553)	24,048,700 (243,228,177)

Deferred revenue relates to advance consideration received from customers for memberships sold at centers, corporates, personal training and rental income which will be recognized in future periods based on performance obligation of the services to be rendered and simultaneous receiving of benefits by the customers.

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### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

For the three-month period ended 31 March 2019 (Expressed in Saudi Arabian Riyals)

### 14. COSTS OF REVENUE

	For the three month period ended 31 March		
	2019	2018	
	(Unaudited)	(Unaudited)	
Salaries and related benefits	52,353,579	40,610,954	
Depreciation			
- property and equipment	29,950,939	25,482,603	
- right-of-use of assets	14,664,105		
Rent expenses (note 14.1)		19,905,287	
Water and electricity	17,608,820	15,631,023	
Cleaning and services expenses	11,856,268	8,908,549	
Consumables	3,610,186	1,709,210	
Maintenance and repair	3,392,985	1,833,926	
Governmental and recruiting expenses	4,017,231	1,945,880	
Security and safety	1,370,360	795,922	
Stationery	1,074,359	427,700	
Others	2,323,644	2,032,377	
	142,222,476	119,283,431	

14.1. Upon adoption of the new accounting standard on leases – IFRS 16, lease rentals expenses previously reported under IAS 17 are no longer required to be recognize as rent expense. Instead, depreciation on right of use asset and financial charges on lease liability are recognized under new IFRS 16.

### 15. FINANCE COSTS

	For the three month period ended 31 March	
	<b>2019</b> 201	
	(Unaudited)	(Unaudited)
Interest on loans and borrowings	4,486,051	4,421,454
Interest expense on lease liabilities under IFRS 16	7,926,414	
Bank charges	550,815	415,493
	12,963,280	4,836,947

### 16. EARNINGS PER SHARE

Basic earnings per share is calculated by dividing the net profit for the period ended 31 March 2019 and 31 March 2018, by the weighted average number of shares outstanding at the end of the respective period, which consisted of 52.38 million shares as at 31 March 2019 (31 March 2018; 52.38 million shares).

### 17. CONTINGENCIES AND COMMITMENTS

The Company has capital commitments for contracts for setting up fitness centers amounting to SAR 108.6 million (31 December 2018: SAR 121.7 million) and letters of guarantees issued amounting to SAR 4.05 million (31 December 2018: SAR 3.17 million) against land lease.

Commitments for minimum lease payments under non-cancelable operating leases are as follows:

	31 March	31 December
	2019	2018
	(Unaudited)	(Audited)
Less than one year		96,732,138
More than one year and less than five years	<del></del>	412,852,426
More than five years		831,279,036
	·==	1,340,863,600

(A Saudi Joint Stock Company)

### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

For the three-month period ended 31 March 2019 (Expressed in Saudi Arabian Rivals)

### 18. <u>DIVIDEND</u>

The Board of Directors, in their meetings held on 26 February 2019, recommended the distribution of SAR 28.18 million as final dividends for the quarter ended 31 December 2018, for the shareholder approval in this Annual General Meeting to be held on 7 May 2019.

### 19. OPERATING SEGMENTS

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision makers. The chief operating decision makers, who are responsible for allocating resources and assessing performance of the operating segment, have been identified as the Board of Directors. The Company's activities consist solely of the provision of high quality health, fitness facilities and personal training services.

For management purposes, the Company is organized into business units based on their geographical distribution and market segmentation (male and female centers).

Segment performance is evaluated based on profit or loss which, in certain respects, is measured differently from profit or loss in the interim financial statements.

Geographical Segments

	Headquarters				
For the period ended 3	1 & Central	Western	Eastern	International	
March 2019 – Unaudit		Region	Region	Region - UAE	Total
		<del></del>			
Revenue	109,811,328	70,536,457	32,787,397	4,181,479	217,316,661
Costs of revenue	(63,348,366)	(52,576,781)	(22,522,983)	(3,774,346)	(142,222,476)
Gross profit	46,462,962	17,959,676	10,264,414	407,133	75,094,185
Comprehensive					
income / (loss)	24,409,066	9,435,019	5,392,354	(189,595)	39,046,844
Depreciation	*	•			
- property and					
equipment	(12,892,908)	(12,234,856)	(4,921,699)	(883,901)	(30,933,364)
- right of use of assets	(6,384,595)	(5,215,865)	(2,682,201)	(538,900)	(14,821,561)
J		, , , ,		\$ 7. 7	
As at 31 March 2019 -					
Unaudited					
Total assets	1,033,848,252	1,005,914,518	323,970,298	87,050,089	2,450,783,157
Total liabilities	1,064,661,241	505,772,977	194,685,868	55,593,194	1,820,713,280
		, .			
		( ieographical V	eamente		
_		Geographical S	egments		
For the period ended	Headquarters &	Western	egments Eastern	International	
For the period ended 31 March 2018 —	Headquarters & Central Region			International Region – UAE	<u>Total</u>
		Western	Eastern	,	<u>Total</u>
31 March 2018 -		Western	Eastern	Region – UAE	
31 March 2018 — Unaudited Revenue	Central Region 95,591,868	Western Region 54,078,853	Eastern Region 23,997,623	Region – UAE 3,856,850	177,525,194
31 March 2018 — Unaudited  Revenue Costs of revenue	95,591,868 (53,429,280)	Western Region 54,078,853 (43,352,567)	Eastern Region 23,997,623 (17,910,860)	3,856,850 (4,590,724)	177,525,194 (119,283,431)
Revenue Costs of revenue Gross profit/ (loss)	Central Region 95,591,868	Western Region 54,078,853	Eastern Region 23,997,623	Region – UAE 3,856,850	177,525,194
Revenue Costs of revenue Gross profit/ (loss) Comprehensive	95,591,868 (53,429,280) 42,162,588	Western Region  54,078,853 (43,352,567) 10,726,286	Eastern Region 23,997,623 (17,910,860) 6,086,763	3,856,850 (4,590,724) (733,874)	177,525,194 (119,283,431) 58,241,763
Revenue Costs of revenue Gross profit/ (loss) Comprehensive income/ (loss)	95,591,868 (53,429,280) 42,162,588 23,784,845	Western Region  54,078,853 (43,352,567) 10,726,286 6,050,934	Eastern Region 23,997,623 (17,910,860) 6,086,763 3,433,677	3,856,850 (4,590,724) (733,874) (790,048)	177,525,194 (119,283,431) 58,241,763 32,479,408
Revenue Costs of revenue Gross profit/ (loss) Comprehensive	95,591,868 (53,429,280) 42,162,588	Western Region  54,078,853 (43,352,567) 10,726,286	Eastern Region 23,997,623 (17,910,860) 6,086,763	3,856,850 (4,590,724) (733,874)	177,525,194 (119,283,431) 58,241,763
Revenue Costs of revenue Gross profit/ (loss) Comprehensive income/ (loss)	95,591,868 (53,429,280) 42,162,588 23,784,845	Western Region  54,078,853 (43,352,567) 10,726,286 6,050,934	Eastern Region 23,997,623 (17,910,860) 6,086,763 3,433,677	3,856,850 (4,590,724) (733,874) (790,048)	177,525,194 (119,283,431) 58,241,763 32,479,408
Revenue Costs of revenue Gross profit/ (loss) Comprehensive income/ (loss) Depreciation As at 31 December	95,591,868 (53,429,280) 42,162,588 23,784,845	Western Region  54,078,853 (43,352,567) 10,726,286 6,050,934	Eastern Region 23,997,623 (17,910,860) 6,086,763 3,433,677	3,856,850 (4,590,724) (733,874) (790,048)	177,525,194 (119,283,431) 58,241,763 32,479,408
Revenue Costs of revenue Gross profit/ (loss) Comprehensive income/ (loss) Depreciation As at 31 December 2018 - Audited	95,591,868 (53,429,280) 42,162,588 23,784,845	Western Region  54,078,853 (43,352,567) 10,726,286 6,050,934	Eastern Region 23,997,623 (17,910,860) 6,086,763 3,433,677	3,856,850 (4,590,724) (733,874) (790,048)	177,525,194 (119,283,431) 58,241,763 32,479,408
Revenue Costs of revenue Gross profit/ (loss) Comprehensive income/ (loss) Depreciation As at 31 December	Central Region  95,591,868 (53,429,280) 42,162,588  23,784,845 (11,446,078)	Western Region  54,078,853 (43,352,567) 10,726,286 6,050,934 (10,012,346)	Eastern Region  23,997,623 (17,910,860) 6,086,763 3,433,677 (4,097,784)	3,856,850 (4,590,724) (733,874) (790,048) (873,414)	177,525,194 (119,283,431) 58,241,763 32,479,408 (26,429,622) 1,608,632,466
Revenue Costs of revenue Gross profit/ (loss) Comprehensive income/ (loss) Depreciation As at 31 December 2018 - Audited	95,591,868 (53,429,280) 42,162,588 23,784,845 (11,446,078)	Western Region  54,078,853 (43,352,567) 10,726,286 6,050,934 (10,012,346)	Eastern Region 23,997,623 (17,910,860) 6,086,763 3,433,677 (4,097,784)	3,856,850 (4,590,724) (733,874) (790,048) (873,414)	177,525,194 (119,283,431) 58,241,763 32,479,408 (26,429,622)
Revenue Costs of revenue Gross profit/ (loss) Comprehensive income/ (loss) Depreciation  As at 31 December 2018 - Audited Total assets	Central Region  95,591,868 (53,429,280) 42,162,588  23,784,845 (11,446,078)	Western Region  54,078,853 (43,352,567) 10,726,286 6,050,934 (10,012,346)	Eastern Region  23,997,623 (17,910,860) 6,086,763 3,433,677 (4,097,784)	3,856,850 (4,590,724) (733,874) (790,048) (873,414)	177,525,194 (119,283,431) 58,241,763 32,479,408 (26,429,622) 1,608,632,466

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### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

For the three-month period ended 31 March 2019 (Expressed in Saudi Arabian Riyals)

### 19. OPERATING SEGMENTS (CONTINUED)

_	Market Segments						
_	For the three m	onth period	For the three m	For the three month period		For the three month period	
_	ended 31	March	ended 31	ended 31 March		ended 31 March	
	<u>2019</u>	<u>2018</u>	<u>2019</u>	<u> 2018</u>	<u> 2019</u>	2018	
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	
	Male Fitnes	s Centers	Female Fit	Female Fitness Centers		al	
Revenue	166,426,864	159,484,110	50,889,797	18,041,084	217,316,661	177,525,194	
Costs of revenue	(112,982,532)	(110,977,580)	(29,239,944)	(8,305,851)	(142,222,476)	(119,283,431)	
Gross profit	53,444,332	48,506,530	21,649,853	9,735,233	75,094,185	58,241,763	
Comprehensive income*	20,718,585	23,067,903	18,328,259	9,411,505	39,046,844	32,479,408	
Depreciation	m0,720,000	22,00,1,200	20,020,209	3,111,000	6249104011	44,,	
- property and	(24,212,705)	(24,502,970)	(6,720,659)	(1,926,652)	(30,933,364)	(26,429,622)	
equipment	(+ -),,	(	(-)	(-3* - +3+;- +)	(=3- + +32)	(-,-, ·,	
<ul> <li>right of use of assets</li> </ul>	(11,654,110)	Po-de-	(3,167,451)		(14,821,561)	₹-	

<sup>\*</sup> Comprehensive income relating to male fitness centers is net of head office costs.

### 20. <u>DETERMINATION OF FAIR VALUES</u>

Fair values of financial and non-financial assets and liabilities are determined for measurement and/or disclosure purpose on the basis of accounting policies disclosed in the interim financial statements. At the reporting date, carrying value of the Company's financial and non-financial assets and liabilities reasonably approximate to their fair value.

### 21. FINANCIAL RISK MANAGEMENT

The Company has exposure to the following risks from financial instruments:

- (i) Credit risk;
- (ii) Liquidity risk; and
- (iii) Market risk.

### Risk management framework

The Company's risk governance is manifested in a set of established policies, procedures and controls which uses the existing organisational structure to meet strategic targets. The Company's philosophy revolves on willing and knowledgeable risk acceptance commensurate with the risk appetite and strategic plan approved by the Board. The Company is exposed to credit, liquidity and market risks.

### Risk management structure

A cohesive organisational structure is established within the Company in order to identify, assess, monitor and control risks.

### Board of Directors / Audit Committee

The apex of risk governance is the centralised oversight of the Board of Directors and Audit Committee providing direction and the necessary approvals of strategies and policies in order to achieve defined corporate goals.

### Senior management

Senior management of the Company represented by CXO's are responsible for the day to day operations towards achieving the strategic goals within the Company's pre-defined risk appetite.

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### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

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### 21 FINANCIAL RISK MANAGEMENT (CONTINUED)

The risks faced by the Company and the way these risks are mitigated by management are summarised below:

### (i) Credit risk

The Company manages exposure to credit risk, which is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. Credit exposures arise principally from Company's receivables and balances with banks.

### Management of credit risk

The Company attempts to control credit risk by monitoring credit exposures, limiting transactions with specific counter-parties, and continually assessing the creditworthiness of counter-parties.

### Exposure to credit risk

The table below shows the maximum exposure to credit risk for the components of the statement of financial position.

	31 March	31 December
	2019	2018
Financial assets	(Unaudited)	(Audited)
Other receivables (note: 6)	5,060,537	3,210,762
Trade receivables, gross (note 8)	25,430,592	24,048,700
Bank balances	18,705,100	17,255,491
	49,196,229	44,514,953

### Cash and cash equivalents

The Company held balances with banks of SAR 18,705,100 as at 31 March 2019, which represents their maximum exposure on these assets. These balances are held with banks having strong credit ratings. The Company has assessed expected credit losses on bank balances using the life-time approach and have determined that the balances are not impaired.

### Trade receivables

The ageing of trade receivables that were not impaired at the reporting date is as follows:

	31 March	31 December
	2019	2018
	(Unaudited)	(Audited)
Neither past due nor impaired	12,653,863	15,322,658
Past due but not impaired:		
- 1 to 30 days	4,143,162	1,392,482
- 31 to 60 days	1,152,862	649,098
- 61 to 90 days	606,256	593,719
- 91 to 120 days	601,059	843,815
- 121 to 180 days	277,718	96,634
- 181 to 360 days.	1,242,725	537,347
Total trade receivables	20,677,645	19,435,753

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### 21 FINANCIAL RISK MANAGEMENT (CONTINUED)

### (ii) Credit risk (continued)

Set out below is the detailed analysis of the credit risk exposure on the Company's trade receivables as of 31 March 2019 using a provision matrix as per IFRS 9 effective from 1 January 2018:

	Trade receivables – subscription and membership								
31 March 2019	Day past due								
(Unaudited)	Current	I-30 Days	31-60 Days	61-90 Days	91-120 Days	121-180 Days	181-360 Days	>360 Days	Total
Gross carrying amount	11,750,009	3,825,890	806,242	341,412	269,319	362,632	444,923	186,606	17,987,033
Expected credit	0.0%	0.9%	3.6%	8.9%	13.4%	24.3%	49.1%	84.17%	
Expected credit loss		(34,316)	(28,805)	(30,467)	(36.116)	(88,315)	(218,447)	(157,062)	(593,528)
Net carrying amount	11,750,009	3,791,574	777.437	310,945	233,203	274,317	226,476	29,544	17,393,505
				Trad	e receivables				
31 March 2019 (Unaudited)	Current	1-30 Days	31-60 Days	61-90 Days	Day 91-120 Days	past due 121-180 Days	181-360 Days	>360 Days	Total
Gross carrying amount Less: specifically	903,854	543,953	462,347	371,168	555,236	91,672	1,996,385	2,518,944	7,443,559
assessed and fully provided	·	(154,575)	(27,090)			(85,785)	(805:057)	(1,405,377)	(2,477,884)
Carrying amount assessed for provision matrix Expected credit	903,854	389,378	435,257	371,168	555,236	5,887	1,191,328	1,113,567	4,965,675
loss rate	0,0%	6,95%	12.94 %	20.44%	33.75%	42.22%	53.1%	61.57%	
Expected credit loss		(37,790)	(59,832)	(75.857)	(187,380)	(2,486)	(632,607)	(685,583)	(1,681,535)
Total allowance R impairment	)r 	(192,365)	(86,922)	(75,857)	(187,380)	(88,271)	(1,437,664)	(2,090,960)	(4,159,419)
Net carrying amount	903,854	351,588	375,425	295,311	367,856	3,401	558,721	427,984	3,284,140
Total trade	12,653,863	4,143;162	1,152,862	606,256	601,059	277,718	785,197	457,528	20,677,645

### Other current assets

The management believes that the Company is not significantly exposed to credit risk on its other current assets as the balance is not significant. The Company believes that unimpaired amounts that are past due by more than 30 days are still collectible in full based on historical behavior and extensive analysis of customer credit risk.

### Geographical concentration of risk of financial assets with credit risk exposure

The Company is not exposed to significant credit risk based on its geographical concentration as the Company's operations are principally based in the Kingdom of Saudi Arabia and all financial assets carrying credit risk are concentrated within the Kingdom of Saudi Arabia except for immaterial balance with a bank in United Arab Emirates.

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### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

For the three-month period ended 31 March 2019 (Expressed in Saudi Arabian Riyals)

### 21 FINANCIAL RISK MANAGEMENT (CONTINUED)

### (ii) Liquidity risk

Liquidity risk is the risk that an enterprise will encounter difficulty in raising funds to meet commitments associated with financial instruments. Liquidity risk may result from the inability to sell a financial asset quickly at an amount close to its fair value. The Company limits its liquidity risk by monitoring its funding requirements and ensuring that bank facilities are available.

As at 31 March 2019, current liabilities of the Company have exceeded its current assets by SAR 388.01 million. However, the current liabilities includes SAR 243.29 million of deferred revenue representing subscription fee received in advance and SAR 1.45 million of advances from customers, which the Company does not expect and is not legally required to repay as at 31 March 2019. Further, the Company has total unutilized banking facilities of SAR 145 million as of 31 March 2019, which the management can avail in case of any shortfall. Further, operational funds which currently are partly utilized to finance certain capex requirements, optimizing the cost of borrowings, can be directed towards meeting working capital requirements. Therefore, the Company is not exposed to any significant liquidity risk in the foreseeable future.

Analysis of financial liabilities by remaining contractual maturities

The table below summarises the maturity profile of the Company's financial liabilities at 31 March 2019 based on contractual undiscounted gross cash flows. The contractual maturities of liabilities have been determined based on the remaining period at the statement of financial position date to the contractual maturity date.

### Analysis of financial liabilities by remaining contractual maturities

31 March 2019 (Unaudited)	Within 3 Months	3 to 12 months	1 to 5 Years (SAR)	No fixed maturity	Total
Loans and borrowing*	33,793,370	104,157,193	405,962,716	=5	543,913,279
Accounts payables Accrued expenses and	41,919,736	***	7-7		41,919,736
other liabilities	37,699,268				37,699,268
·	113,412,374	104,157,193	405,962,716	7.5	623,532,283
31 December 2018 (Audited)	Within 3 <u>Months</u>	3 to 12 months	I to 5 <u>Years</u> (SAR)	No fixed maturity	<u>Total</u>
Loans and borrowing*	31,891,930	101,637,278	408,491,612		542,020,820
Accounts payables Accrued expenses and	36,554,283			7-	36,554,283
other liabilities	33,930,177 102,376,390	101,637,278	408,491,612		33,930,177 612,505,280

<sup>\*</sup> The loan and borrowing include finance cost of SAR 58.64 million (31 December 2018: SAR 57.8 million).

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### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

For the three-month period ended 31 March 2019 (Expressed in Saudi Arabian Riyals)

### 21 FINANCIAL RISK MANAGEMENT (CONTINUED)

### (iii) Market risk

Market risk is the risk that the fair values or future cash flows of the financial instruments will fluctuate due to changes in market variables such as special commission rates and foreign exchange rates. A significant portion of the loans and borrowings of the Company is subject to a fixed mark-up rate, hence the Company is not significantly exposed to any changes in the market mark-up rate. Further, these loans and borrowings are carried at amortized cost and hence the Company is not exposed to changes in their fair values.

### 22. CAPITAL MANAGEMENT

The Company's policy is to maintain a strong capital base to maintain creditor and market confidence and to sustain future development of the business. Management monitors the growth of business, asset quality risks and return on capital as well as the level of dividends to shareholders.

The Board of Directors seek to maintain a balance between the higher returns that might be possible with higher levels of borrowings and the advantages and security afforded by a sound capital position.

The Company monitors capital using a ratio of adjusted net debt to adjusted equity. For this purpose, adjusted net debt is defined as total liabilities, comprising commission-bearing loans and borrowings less cash and cash equivalents. Adjusted equity comprises all components of equity.

### 23. CORRESPONDING FIGURES

Certain corresponding figures in these interim financial statements have been rearranged and reclassified, wherever necessary, for better presentation and disclosures. However, impact of these adjustments are not material to these interim financial statements.

### 24. APPROVAL OF INTERIM FINANCIAL STATEMENTS

These interim financial statements have been approved by the Board of Directors on 09 May 2019, corresponding to 4th Ramadan 1440H.